

**AP Companies' Secret of Success**

- Vast experience, entrepreneurial and risk-taking ability.
- Meticulous planning.
- Clear foresight.
- Rapport with government.
- Strong leadership base.
- Selecting the best team of professionals.
- Adopting right technology.
- Emphasis on joint venture.
- Great crisis management.

**AIRPORTS**

**POWER**



# AP bags mega projects



From power sector to ports or roads infrastructure majors from AP are the frontrunners of Indian mega projects.

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Infrastructure majors from Andhra Pradesh are bagging many mega projects across the nation. Be it the power sector, airports, seaports, metro rail projects, national highways or highrise buildings, firms from the state are the frontrunners these days.

Of the Rs 5,00,000-crore worth projects up for grabs in the country, AP companies will be executing projects worth Rs 1,00,000 crore. They have already left counterparts in Gujarat and Maharashtra far behind.

Twelve infra majors like Nagarjuna Construction Company, GMR group, GVK Power and Infrastructure Limited, Lanco Infratech Limited, IVRCL Infrastructure and Projects Limited, Maytas Infra Private Limited, Gayatri Projects, Ramky Group, Navayuga, Navabharat

Indu Projects, SVEC, Soma and others are playing a levelling field at the national level.

Recently, Maytas Infratech Limited along with Navabharat bagged the Rs 12,132 crore metro rail project of Hyderabad. According to Maytas CEO P.K.Madhav, the Satyam group has a pan-India presence and currently has projects in 14 states across the country. Some of the current key projects of Maytas are Machilipatnam port project, Gulbarga and Shimoga airport projects, apart from the Hyderabad metro rail project.

Nagarjuna Construction Company is all set to bag Rs 750-crore worth AP Bhavan modernisation project in New Delhi. NCC, which is one of the oldest companies in AP, promoted by A.V.S. Raju, is undertaking large scale projects like roads, power, ports and airports.

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# AP bags major projects

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Y.D. Murthy, Executive VP (Finance) of NCC says that they are investing Rs 2,260 millions in four road projects, Rs 2,580 million in two power projects, and Rs 185 million in two airports at Shimoga and Gulbarga.

GMR group is either operating or constructing 3,838 megawatts of power projects all over the country. After developing the Shamshabad airport, it has taken up modernisation project of New Delhi airport. GMR group is also developing International Airport at Istanbul, Turkey. Their chairman G.M. Rao says, "In the next 10 years we would like to emerge as a global infrastructure major."

GVK group is all set to cross over 2,000 megawatts of power by establishing new plants in AP, Punjab and Uttarakhand. It's developing a SEZ in Tamil Nadu. 'GVK One' will be the biggest mall in the city, says their chief financial officer Issac A. George.

Lanco group MD G. Venkatesh Babu says, "We have around 30,000 crore worth orders in sectors like power, real estate, ports, railways. We are also planning to enter in airport projects."

Ramky Group has its presence in infrastructure, real estate, pharma and other sectors, says CEO M. Goutham Reddy.

The Navayuga Group's portfolio includes public infrastructure in roads, bridges, metro rail, marine works, IT/ITES companies, ports, power projects and steel. Gayatri projects MD T.V. Sandeep Reddy says, "Our company has proved its credentials in executing projects as per time schedule."

IVRCL is playing an important role in water environment, transportation, buildings and power. Director (business development and corporate strategy) S. Ramachandran says, they achieved 1 billion USD turnover in less than two decades.

Other AP companies like Soma, SVEC and Navabharat are also racing ahead in infrastructure and realty sectors.

I. Syam Prasad Reddy's Indu Projects has lined up commercial and residential projects valued at Rs 12,000 crore in the next five years. The company has expertise in developing IT parks, IT SEZ, townships, shopping malls, multiplexes, hotels, theme ventures, roads, irrigation and energy projects.

**The infrastructure giants have not only taken up major public and private projects across the country, most of them are also going to emerge as important global players**